

BIG DISRUPTION ON BANKING INDUSTRY

Proposal to Members of Board Frank Li I Partricia Huang Aaron Rao I Vicky Kang

KEY WORD

Which industry was disrupted?

Banking

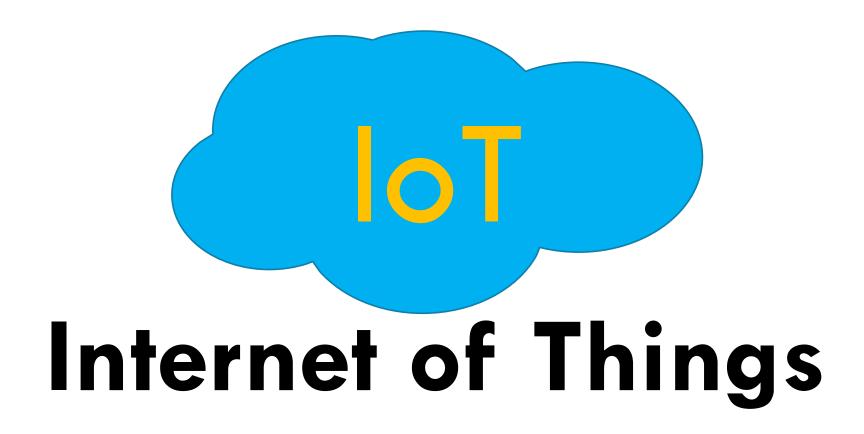
BEFORE BEING DISRUPTED



Image that you don't have any cash?

BEFORE BEING DISRUPTED ATM Manufacture Security Guard car Supply Currency printing factory Safe cases chain Banking staffs Labor Security guard Value Cash force **Equivalent** Gold Banking Industry Product Assets Financial product portfolio Real estate Biz Model Offline service

ROOT CAUSE



BEING DISRUPTED

Nowadays

Public transportation

Restaurant

Shopping

Tuition

Book stores

Coffee

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Wallet Smartphone

BEING DISRUPTED Green supply chain Supply chain Career Labor transformation Value force Digital payment **Equivalent** Banking Industry **Product** Cloud services Assets Fin tech(P2P,Blockchain) portfolio **Networks** Biz Model Online service(E-banking)

ALTERNATIVES

Now

- QR Code
- Credit Card
- Smartphone

By physical

Future

- Face ID
- Eye
- Voice
- Fingerprint
- Inserted Chips

By Bio-Tech

IMPLEMENTATION

Function	Disruption	Implementation
Supply chain	Green supply chain	 Develop security verify devices Automatic manufacturing Paperless(e-working , digital invoice) Digital cards
Value Equivalent	Digital payment	Bio-verify techE-account
Product portfolio	Fin tech(P2P,Blockchain)	Change the consuming behavior
Biz Model	Online service(E-banking)	All online
Assets	Cloud servicesNetworks	 Non-office/Non-desk mode
Labor force	Career transformation	Training white collars to do Al jobBasic Position will be replaced by robots

Educational system disruption!

IMPLEMENTATION

Adopt Bio tech

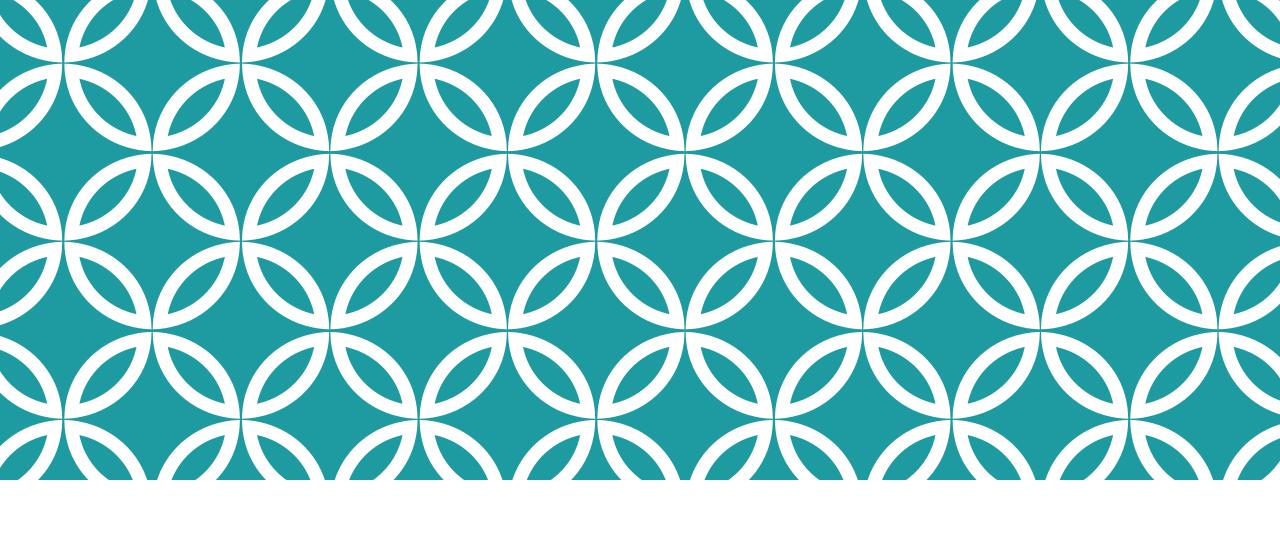
- Face ID
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- Voice
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- Inserted Chips

Phase 1 Short term	Phase 2 Middle term	Phase 3 Long Term
Set up industry rule	Develop Smart devices	Business Ethics
Bio-Technology development	Commercial promotion	Smart city
Calculation method	Public portal	
Security verification		
Cooperate with "Googles"		

Educational system disruption!

FUTURE IS COMING





THANK YOU