

Make a Global Impact with the John Molson MBA ICC Case Writing Competition

For its 37th edition, the 2018 John Molson MBA International Case Competition (ICC) is pleased to invite you to submit original business cases. The ICC is the oldest and most prestigious competition of its kind. As the 2018 John Molson MBA ICC Organizing Team we are extremely proud to host and celebrate its continued success.

The theme for the 2018 ICC is **business ownership** – encompassing a diverse variety of cross-functional subjects including corporate governance, inter-generational ownership and/or management transition, private vs. public ownership, financing growth, acquisitions, monetization/liquidity, etc. Case submissions clearly addressing a business ownership issue will be given priority consideration.

The competition will be held from January 1st to 6th, 2018 in Montreal. It will unite 36 teams of students from different MBA programs around the globe to compete for the Concordia Cup. Up to five cases will be selected for use during the competition.

Applicants

Any individual or group of individuals is eligible to submit cases for consideration, with the exception of participating students or persons involved in those students' training, coaching, or other preparation for the ICC.

Requirements

Submitted cases should be geared towards MBA students and must be:

- Unpublished, untested, and not presented or discussed in any public forum. Confidentiality is of the utmost importance and the expectation is that case writers will abide by this requirement;
- A maximum of **20 pages of narrative** (double-spaced and limited to 250 words per page) **and no more than 30 pages in total**, including financial documentation and other appendices (case text is not permitted in appendices). Teaching notes are not required;
- Related to the broad theme of this year's ICC, business ownership;
- Based on either field research or research from secondary sources, and describe a recent business situation in an actual organization. Cases can deal with any business discipline including strategy, finance, marketing, e-commerce, organizational behavior, governance, sustainability, entrepreneurship, international trade, merger & acquisition, succession planning, etc;
- Written in English or French. Cases submitted in French and selected for the ICC will be translated into English and remitted to case writers after the ICC;

- Submitted in electronic format (.doc or .docx file) to cases@mbacasecomp.com.

Prizes

- The winning case writer will receive a prize of \$10,000.
- Second and third place writers will be awarded \$5,000 and \$3,000 respectively.
- Writers of all other cases used in the ICC will be awarded \$1,000 each.
- If a case has multiple authors, the award will be divided evenly among the authors.

* All currencies are in Canadian dollars

Submission of Entries

Entries must be submitted **no later than September 18th, 2017**. Required documents include: (1) the author's original case, including supporting documentation, and (2) a completed entry form found on the following page. Where required or requested, a release form must also be provided. Cases not selected for the ICC will be released back to authors in November 2017 and the winning cases will be released post-competition in January 2018.

Competition Judges

The selection committee will be composed of executives from the ICC Board of Directors. **Selection criteria include the interest and relevance of the issue(s) raised to the students, the quality and clarity of the writing, and the nature of the challenge to be dealt with by the students.** All decisions made by the selection committee are final.

For additional information please contact:

Jesse Prent at jesse.prent@mbacasecomp.com



Entry Form

Case Title: _____

Author(s): _____

Institution and Position: _____

Address: _____

Telephone: _____

Email(s): _____

Company Covered: _____

Subject: _____

Statement of Originality

This case is based on (please check one): Field research Secondary research

If the submitted case is based on field research, I have enclosed a Release Form using the company's letterhead that is signed and dated by the responsible senior officer of the company in question.

I/we certify that the attached case study is entirely my/our own work, that it is drawn entirely from the sources documented in the text, that it has never been published in part or in whole in any other venue or otherwise been presented or tested in any public forum. I also agree that this case will not be published or tested before January 7th, 2018, unless previously released by the competition.

Signed at _____ (location) on _____ 2017 (date).

(Signature, Author 1)

(Signature, Author 2)

(Print name, Author 1)

(Print name, Author 2)

Please submit this completed form with your case to cases@mbacasecomp.com by **September 18rd, 2017**.